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BOOTS THE CHEMISTS



BOOTS RETAIL
INTERNATIONAL



OPTICIANS



BOOTS PROPERTIES



BOOTS HEALTHCARE
INTERNATIONAL



BOOTS CONTRACT
MANUFACTURING





BOOTS THE CHEMISTS

In brief

Boots The Chemists is market leader in many areas of its business including healthcare, cosmetics, toiletries, baby consumables, films and film processing.

Keyfacts

1,404 total stores
 55 edge of town
 28 Republic of Ireland
 2 free-standing 'photo centres'
 18 health centres

Employees

62,133 employees

Turnover £m

00		3,978.8
99		3,823.1
98		3,573.7
97		3,313.5
96		3,107.6

Operating profit/(loss) £m

00		491.6
99		461.8
98		443.8
97		426.5
96		384.8



BOOTS RETAIL INTERNATIONAL

In brief

Responsible for internationalising the Boots retail brand, as the worldwide health and beauty expert, the business is currently operating in the Netherlands, Thailand and Japan (a joint venture) while investigating new territories for further expansion.

Keyfacts

69 total stores
16 the Netherlands
50 Thailand
3 Japan

Employees

961 employees

Turnover £m

00		32.5
99		15.8
98		5.2
97		-
96		-

Operating profit/(loss) £m

00		(32.6)
99		(20.9)
98		(21.2)
97		(8.5)
96		(1.1)



In brief

One of the UK's largest chains of opticians.
Boots own brand products account for 68% of all sales.

Keyfacts

298 stores
147 instore (BTC)
151 free-standing

Employees

4,349 employees

Turnover £m

00		195.7
99		194.3
98		182.9
97		148.1
96		132.3

Operating profit/(loss) £m

00		11.2
99		14.5
98		17.0
97		13.8
96		10.9

In brief

The UK's largest retailer of car parts, accessories, cycles and cycle accessories. The strong and growing Halfords brand accounts for 48% of all sales. Halfords is also the largest garage servicing organisation in the country.

Keyfacts

410 total stores
 80 high street stores
 317 out of town
 superstores
 (137 with garages)
 13 motorway stores

Employees

9,791 employees

Turnover £m

00		492.6
99		457.3
98		435.0
97		412.8
96		390.5

Operating profit/(loss) £m

00		45.2
99		40.3
98		34.2
97		26.8
96		22.1



In brief

Manages the group's freehold and long leasehold property portfolio. Its prime objective is to give the Boots retail businesses readier access to the locations they seek.

Keyfacts

614 retail properties

Employees

80 employees

Turnover £m

00		139.5
99		96.3
98		149.6
97		102.1
96		102.9

Operating profit/(loss) £m

00		62.3
99		65.2
98		76.0
97		72.1
96		68.2



**BOOTS HEALTHCARE
INTERNATIONAL**

In brief

Responsible for the development and marketing of consumer healthcare products in the UK, Europe, Africa, the Indian sub-continent, South East Asia, Australasia and Latin America. The core brand range includes Nurofen, Strepsils, E45, Lutsine, Onagrine, Balneum and Unguentum.

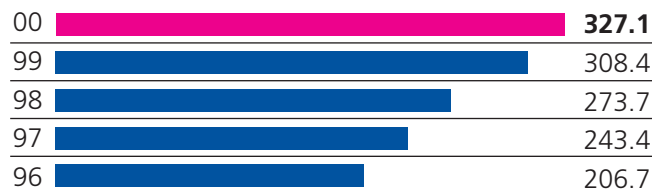
Keyfacts

23 operating businesses around the world
130 countries in which products are sold

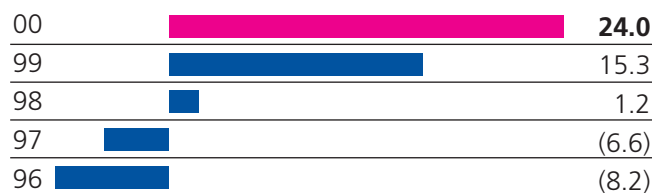
Employees

2,378 employees

Turnover £m



Operating profit/(loss) £m





In brief

Develops and produces a wide range of own brand products for Boots The Chemists, consumer products for Boots Healthcare International and numerous products under contract for other major European and multinational companies.

Keyfacts

3 factories and
1 major development laboratory in the UK
4 factories in Europe

Employees

4,021 employees

Turnover £m

00		321.1
99		309.8
98		314.9
97		259.5
96		239.4

Operating profit/(loss) £m

00		25.2
99		24.3
98		24.7
97		19.7
96		16.7



In brief

handbag.com (a joint venture) is the leading website for women in the UK. The focus is on attracting regular repeat visits through breadth and depth of content, expert advice and interactive features. The site is constantly kept up to date and content changes daily.

Keyfacts

200,000 average monthly users
76,000 ISP accounts

Employees

14 total employees

Turnover £m

00		0.1
99		-
98		-
97		-
96		-

Operating profit/(loss) £m

00		(2.9)
99		-
98		-
97		-
96		-