

Segmental financial record – continuing operations

Turnover, including inter-segmental turnover

| | 2004 £m | Restated ¹ 2003 £m | Restated ¹ 2002 £m | Restated ¹ 2001 £m | Restated ¹ 2000 £m |
|--|----------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| Boots The Chemists | 4,475.7 | 4,283.4 | 4,072.5 | 3,989.0 | 3,983.5 |
| Boots Opticians and Dentalcare | 241.6 | 258.6 | 228.8 | 203.6 | 198.7 |
| | 4,717.3 | 4,542.0 | 4,301.3 | 4,192.6 | 4,182.2 |
| Boots Healthcare International | 504.6 | 460.4 | 407.3 | 362.0 | 327.1 |
| Boots Retail International | 43.0 | 37.0 | 40.3 | 42.1 | 32.5 |
| Group and other | 91.5 | 79.8 | 74.8 | 137.0 | 180.9 |
| Discontinued operation – Halfords | – | 234.9 | 528.7 | 508.5 | 492.6 |
| | 5,356.4 | 5,354.1 | 5,352.4 | 5,242.2 | 5,215.3 |
| Inter-segmental turnover | (30.0) | (31.7) | (22.0) | (20.9) | (20.6) |
| Less joint venture turnover | (1.4) | (2.1) | (3.9) | (5.3) | (2.4) |
| Group turnover excluding inter-segmental and joint venture | 5,325.0 | 5,320.3 | 5,326.5 | 5,216.0 | 5,192.3 |

Operating profit before operating exceptional items

| | 2004 £m | Restated ¹ 2003 £m | Restated ¹ 2002 £m | Restated ¹ 2001 £m | Restated ¹ 2000 £m |
|-----------------------------------|--------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| Boots The Chemists | 531.1 | 568.4 | 605.2 | 579.8 | 557.0 |
| Boots Opticians and Dentalcare | (5.1) | (30.9) | (34.4) | (15.0) | 5.1 |
| | 526.0 | 537.5 | 570.8 | 564.8 | 562.1 |
| Boots Healthcare International | 80.6 | 70.1 | 66.7 | 59.6 | 32.5 |
| Boots Retail International | (10.4) | (22.3) | (24.1) | (43.4) | (33.3) |
| Group and other | (46.1) | (66.2) | (43.5) | (44.4) | (42.6) |
| Discontinued operation – Halfords | – | 22.5 | 54.3 | 41.9 | 48.5 |
| Group operating profit | 550.1 | 541.6 | 624.2 | 578.5 | 567.2 |

¹Restated on adoption of FRS5 Application Note G on revenue recognition (see note 1(iv)).