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BOOTS THE CHEMISTS



**BOOTS RETAIL
INTERNATIONAL**



OPTICIANS



BOOTS PROPERTIES



**BOOTS HEALTHCARE
INTERNATIONAL**



**BOOTS CONTRACT
MANUFACTURING**



BOOTS THE CHEMISTS

In brief

Boots The Chemists is market leader in many areas of its business including healthcare, cosmetics, toiletries, baby consumables, films and APS photography.

Key facts

- 1,378** total stores
- 1,110** small stores
- 191** large stores
- 33** edge of town stores
- 27** the Republic of Ireland
- 3** free-standing 'photo centres'
- 14** health centres

Employees

63,173

Turnover £m

99	3,823.1
98	3,573.7
97	3,313.5
96	3,107.6
95	2,943.8

Operating profit/(loss) £m

99	461.0
98	443.8
97	426.5
96	384.8
95	349.7



**BOOTS RETAIL
INTERNATIONAL**

In brief

Responsible for internationalising the Boots retail brand, as the worldwide health and beauty expert, the business is currently operating in the Netherlands, Thailand and Japan, while investigating new territories for further expansion.

Key facts

28 total stores
7 the Netherlands
21 Thailand

Employees

571

Turnover £m

99	15.8
98	5.2
97	–
96	–
95	–

Operating profit/(loss) £m

99	(20.9)
98	(21.2)
97	(8.5)
96	(1.1)
95	–



In brief

One of the UK's largest chains of opticians, continuing to grow market share against aggressive competition. Boots own brand products account for 68% of all sales.

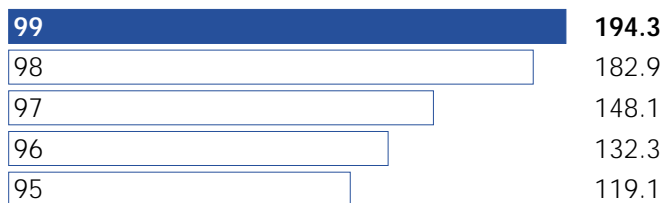
Key facts

298 stores
146 in-store (BTC)
152 freestanding

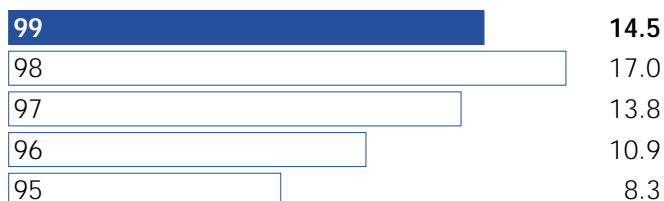
Employees

4,526

Turnover £m



Operating profit/(loss) £m





In brief

The UK's largest retailer of car parts, accessories, cycles and cycle accessories. The strong and growing Halfords brand accounts for 47% of all sales. Halfords is also one of the largest garage servicing organisations in the country.

Key facts

409 total stores
95 high street stores
314 out of town superstores
 (136 with garages)

Employees

9,936

Turnover £m

99	457.3
98	435.0
97	412.8
96	390.5
95	377.9

Operating profit/(loss) £m

99	40.3
98	34.2
97	26.8
96	22.1
95	20.5



BOOTS PROPERTIES

In brief

Manages the group's freehold and long leasehold property portfolio. Its prime objective is to give the Boots retail businesses readier access to the locations they seek.

Key facts

748 retail properties

Employees

77

Turnover £m

99	96.3
98	149.6
97	102.1
96	102.9
95	98.0

Operating profit/(loss) £m

99	65.2
98	76.0
97	72.1
96	68.2
95	66.8



**BOOTS HEALTHCARE
INTERNATIONAL**

In brief

Responsible for the development and marketing of consumer healthcare products in the UK, Europe, Africa, the Indian sub-continent, South East Asia and Australasia. The brand range includes Nurofen, Strepsils, E45, Lutsine, Onagrine and Balneum.

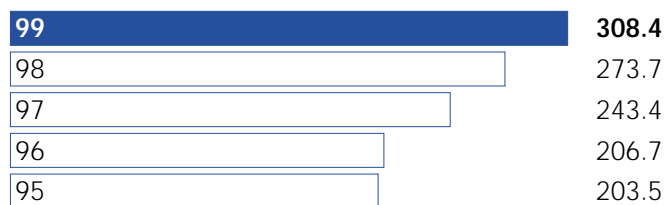
Key facts

23 operating businesses
around the world
130 countries in which
products are sold

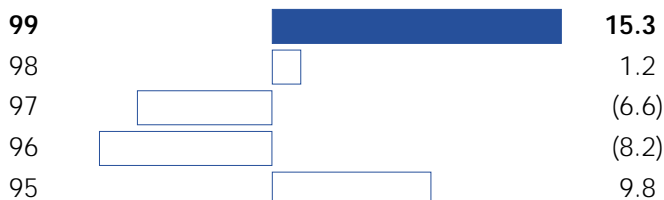
Employees

2,242

Turnover £m



Operating profit/(loss) £m





**BOOTS CONTRACT
MANUFACTURING**

In brief

Develops and manufactures a wide range of own brand products for Boots The Chemists, consumer healthcare products for Boots Healthcare International and numerous products under contract for other major European and multinational companies.

Key facts

- 3 factories and
- 1 major development laboratory in the UK
- 4 factories in Europe

Employees

4,155

Turnover £m

99	309.8
98	314.9
97	259.5
96	239.4
95	216.0

Operating profit/(loss) £m

99	24.3
98	24.7
97	19.7
96	16.7
95	17.8